



## LOAN PROGRAMS OFFICE

### TRIBAL ENERGY LOAN GUARANTEE PROGRAM

#### Loan Programs Office

The **Tribal Energy Loan Guarantee Program (TELGP)** is a partial loan guarantee program that can guarantee up to **\$2 billion** in loans to support economic opportunities to tribes through energy development projects and activities. Under this solicitation, DOE can guarantee up to 90 percent of the unpaid principal and interest due on any loan made to a federally recognized Indian tribe or Alaska Native Corporation for energy development. The tribal borrower will be required to invest equity in the project and all project debt will be provided by non-federal lenders. For more information, read our [fact sheet](#).

#### APPLICATION PROCESS

##### *HOW TO APPLY*

Similar to the Financial Institution Partnership Program (FIPP) previously used by LPO and other federal credit programs, tribes will apply to an eligible lender, which will in turn apply to DOE for the partial guarantee. The borrower will be the tribe. Interested applicants and borrowers are encouraged to:

1. Read the [solicitation](#) in its entirety.
2. Engage with DOE's Loan Origination Division prior to applying for a loan guarantee by emailing [TELGP@hq.doe.gov](mailto:TELGP@hq.doe.gov) or by phone at 202-586-1262.

Applicants that are prepared to apply can do so through DOE's [online loan application portal](#).

##### *ELIGIBLE BORROWERS*

Loan guarantees under TELGP are available to eligible Indian tribes or entities, including Alaska Native village or regional or village corporations, or other financial institutions or tribes meeting certain criteria established by DOE, that are able to demonstrate being eligible for the special programs and services provided by the United States to Indians because of their status as Indians, or their wholly-owned entities with appropriate legal authority. In addition, Tribal Energy Development Organizations that are majority-owned and controlled by one or more eligible tribes are also eligible for loan guarantees under TELGP.

Please read the [solicitation](#) for further information about eligible borrowers.

## *ELIGIBLE LENDERS*

An eligible lender would be a federally regulated commercial bank, other financial institution or a tribe satisfying requirements established by DOE, that is able to demonstrate experience and capability to evaluate, underwrite, and negotiate energy development loans, similar to the proposed loan with its tribal customers, and should only apply for a guarantee if the proposed loan satisfies its own requirements. Please read the [solicitation](#) for further information about eligible lenders.

## *ELIGIBLE PROJECTS*

DOE can support a broad range of energy-related projects for tribes, including fossil energy production and mining, renewable energy, transmission infrastructure, and energy storage projects. DOE is particularly focused on catalyzing the use of commercially available technologies in Indian country. Please read the [solicitation](#) for more information about eligible projects. Projects utilizing innovative technologies may wish to consider LPO's [Title 17 Innovative Energy Loan Guarantee Program](#).

## *APPLICATION EVALUATION PROCESS*

DOE will evaluate applications in a two phases. Following a favorable determination based on this two-phase review, DOE will commence more extensive due diligence and the negotiation of transaction terms. DOE would then proceed to offer a term sheet and conditional commitment for a partial loan guarantee. Upon satisfaction of conditions precedent, DOE would then provide the partial loan guarantee. Please read the [solicitation](#) for further information about the evaluation process. Please note that application submission deadlines are scheduled on a monthly basis until March 2022, and additional rounds may be announced in a supplement to the solicitation.

## *TRIBAL OUTREACH EFFORTS*

LPO has worked in close collaboration with the Department's [Office of Indian Energy Policy and Programs](#) (IE) in designing TELGP and reaching out to tribal members. This included [emailing tribal leaders](#) to solicit feedback about the proposed design of TELGP. Since early 2018, DOE staff has participated in one-on-one meetings with tribal leaders as well as participating at [Reservation Economic Summit 2018](#) and 2019, NAFOA's Annual Conferences and Fall Finance & Tribal Economies Conferences, [ICEIWG 2018 First Quarter Meeting](#)

, and the NCAI Mid Year Conference & Marketplace. LPO was also a sponsor of and exhibitor at the 2019 National Tribal Energy Summit.

In May 2021, LPO Director Jigar Shah and IE Director Wahleah Johns participated in an [online listening session](#) to discuss funding and financing of tribal energy projects, which followed a tribal consultation on April 9 with Secretary Granholm and DOE leaders from across the

Department. IE has published a [summary](#) of the roundtable, as well as a [complete list of questions and DOE's responses](#).

LPO will continue to solicit feedback and may make adjustments to the program as appropriate to better serve tribes' needs, consistent with DOE's authority.

#### [HOW CAN WE HELP?](#)

Questions about TELGP eligibility or application process? Contact us at [TELG@hq.doe.gov](mailto:TELG@hq.doe.gov) or 202-586-1262.

# Tribal Energy

## Loan Guarantee Program



Through the Tribal Energy Loan Guarantee Program (TELGP), LPO can provide up to \$2 billion in partial loan guarantees to support economic opportunities to tribes through energy development projects and activities.

Contact LPO today to schedule a pre-application consultation: [TELGP@hq.doe.gov](mailto:TELGP@hq.doe.gov)



### The Value of Working With LPO

LPO provides borrowers access to capital, flexible financing, and expert project support to help reinvigorate, advance, and transform America's energy infrastructure.

#### Access to Capital

LPO can provide first-of-a-kind projects and other high-impact, energy-related ventures with access to debt capital that private lenders cannot or will not provide. LPO has approved more than \$30 billion of loans and loan guarantees for more than 30 projects.

#### Flexible Financing

LPO can provide flexible, custom financing to meet the specific needs of individual borrowers. LPO works closely with industry to bridge gaps in the commercial debt market when innovative technologies may not be well understood by the private sector.

#### A Committed Project Partner

LPO can engage with projects early in development and remains involved for the entire lifetime of the loan. Projects are supported by an in-house team of experienced financial, technical, legal, risk mitigation, portfolio management, and environmental professionals.

### Potential TELGP Projects

Under TELGP, DOE can guarantee up to 90% of the unpaid principal and interest due on any loan made to a federally recognized Indian tribe or tribal energy development organization for energy development.

TELGP is not a grant program and the borrower will be required to invest equity in the project. All project debt under TELGP is required to be provided by non-federal lenders and the loan must be repaid with interest.

TELGP can finance projects that support an all-of-the-above energy strategy. Examples of potential projects include, but are not limited to:

#### Fossil Energy

Including drilling, mining, and refining.

#### Renewable Energy

Including solar, wind, geothermal, and hydropower.

#### Transmission Infrastructure & Energy Storage

#### Transportation of Fuels

## Basic Project Eligibility Requirements

- ✓ **Borrower must be** a federally recognized tribe or a tribal energy development organization with majority tribal ownership and control.
- ✓ **The project may be** located anywhere in the U.S. – on tribal land, traversing or connecting tribal land and non-tribal land, or outside tribal land, but otherwise benefiting the tribe.
- ✓ **The project can** involve a single site or distributed portfolio.
- ✓ **Projects employing** commercial technology preferred.
- ✓ **Limited to** partial loan guarantees only, requiring non-federal lenders.

## Loan Application Process

- 1 Pre-Application Consultation**  
Engage with LPO for a no-fee, pre-application consultation to review project technology areas and basic eligibility requirements.
- 2 Commercial Lender Engagement & Formal Application Process**  
Borrower engages with commercial lender and lender applies for loan guarantee on behalf of tribal borrower and project.
- 3 Due Diligence & Term Sheet Negotiation**  
Borrower, lender, and DOE engage in due diligence and term sheet negotiation.
- 4 Loan Closing & Project Monitoring**  
Negotiate and execute loan documents. After loan closing, LPO monitors construction and operation throughout the life of the loan.



## TELGP and Other Federal Lending Programs for Indian Country

**Other federal programs offer debt financing similar to TELGP, but they differ in important ways:**

### USDA Rural Energy for America Program (REAP)

Provides loan guarantees and grant funding to agricultural producers and rural small businesses for renewable energy systems or to make energy efficiency improvements. Loan amounts must range between \$5,000 and \$25 million.

#### What Makes TELGP Different?

- ✓ TELGP staff offer specialized expertise in loans that exceed \$25 million.
- ✓ TELGP supports a *wide range* of energy technologies.

### Bureau of Indian Affairs' Indian Loan Guarantee, Insurance and Interest Subsidy Program

May be used for operating capital, equipment purchases, business acquisition & refinance, building construction, and lines of credit. Maximum loan guarantee amount for individuals is \$500,000; greater amounts for tribes, tribal enterprises, or business entities.

#### What Makes TELGP Different?

- ✓ TELGP loan guarantees are *specifically* for tribes and tribal energy development organizations, rather than individuals.
- ✓ TELGP's specialized expertise is in *large-scale energy projects*.

## Contact Us & Learn More

Contact LPO to schedule a no-fee, pre-application consultation at: [TELGP@hq.doe.gov](mailto:TELGP@hq.doe.gov)

Learn more about LPO & the Tribal Energy Loan Guarantee Program at: [energy.gov/LPO/TELGP](https://energy.gov/LPO/TELGP)

**Tribal Energy**

Contact: [energy.gov/LPO/TELGP](https://energy.gov/LPO/TELGP) | [TELGP@hq.doe.gov](mailto:TELGP@hq.doe.gov)

